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## VALENTINE DIGITAL





# SOFTWARE PORTFOLIO MANAGEMENT (SPM)

Software Portfolio Management's proven enterprise methodology combines the three core competencies of compliance, commerce and technology to ensure your unique business needs are cost effectively roadmapped for tomorrow's evolving IT landscape.

Schaus (ONE conducts a holistic analysis of your organisms of SM instantisms of SM instantisms or of the provide best practices increases. SMM instantisms or operations of the state of th

Identify potential compliance risks and define mitigation strategies.

Achieve peace-of-mind knowing you are protected against publisher audits.

Transition your SAM mentality from a reactive state to a pro-active state

Maximize ROI by reharvest-ing underutilized assets and consolidating overlicensed products.

Rationalize purchase of applications by justifying end user usage.

Key SPM benefits include:





SoftwareOne Software Portfolio Management **Services Guide 2015** 

Sales Flyer 8.5" X 11", 28 page + cover

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software ONE

## SOFTWARE PROCUREMENT SERVICES (SPS)

Procuring the right software at the right price - often "easier said than done."

If you can reliably answer these questions for your com-pany you are on the right path, I not, we will help get res (SPS) helps you optimely your software procurement during and surrounding the software Mecycle. Through our ad hoc, ongoing approach, our procurement ex-perts asset you in Indiang a clear and obversus answer to megating your procurement childness.

## SOFTWAREONE - SERVICE DURING THE SOFTWARE LIFECYCLE



Long-term Partnership, Consulting, Projects, Lifecycle Portal, Real-time Reporting, SLA's, Compliance, Managed Service

- SoftwareONE partners with you to provide efficient and low risk software license sourcing.
- SoftwareONE helps your company minimize soft-ware spending and license risks.
- SoftwareONE allows you and your team to concentrate on your core competencies.
- Software ONE consults and manages services from the leading software experts in the market.
- Software ONE your Strategic Fulfillment Partner.

## BENEFITS

- · Modular service offer
- Customization for the special needs of your company
- ternational teams

# GLOBAL LICENSE AGGREGATION SERVICE (GLAS)

Global License Aggregation Service provides you with software purchasing transparency, giving you central control over which software is purchased within your company.

## GLOBAL LICENSE AGGREGATION SERVICE - GLAS



With SoftwareONE as your service partner, you are able to consolidate your software procurement worldwide and realize increased workplace productivity. Building on audit-proof processes and systems, SoftwareONE helps you uncover the hidden potential of your software assets.

Working as your solution-agnostic independent partner, SoftwareONE promises complete transparency through our "open book" polley by waiving markups on software purchases. We strive to build mutual trust and partner-ship. We stand by your side.



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Software Portfolio Management wanagement Services Guide

2015







## ROADMAP CONSULTING

A clear roadmap is becoming increasingly important for IT, as a significant portion of most infrastructure is comprised of Microsoft products. Our technology consultants and licensing experts work in concert with your IT and procurement teams to deliver a consultancy roadmap.



# LEVERAGE SOFTWAREONE TECHNOLOGY EXPERTISE

SoftwareONE provides you with a workshop, during which we will get to know and analyze your current infrastructure and create a results report consisting of

- Documentation of a product's current state
- Recommended technologies available to you in the next few years. Of course, not only for products already being used but also for products that you would like to use in the future, including their depen-dences on existing infrastructure.
- A timeline of the next few years with all important dates concerning the product, such as expiring support, new product versions or discontinued.
- An overview of the current agreement structure and a proposal for future options of the respective product.
- An overview of the upcoming years for the products used at your site.
- A dashboard letting you see at a glance where changes are necessary or where there is currently no need to act.
- A summary that provides you with a recommenda-tion for your individual roadmap.

## TECHNOLOGY SOLUTION EXPERIENCE

Test drive Microsoft technologies that are custom tailored to your organization's needs. The lest arive microsort technologies that are custom tallored to your organizations successfully microsoft Experience Center (MEC) offers decision makers the opportunity to try Microsoft's Business Productivity platforms in an environment fully tailored to their current practice. As a vendor-independent provider, SoftwareONE provides you the opportunity to test current

- You will gain a better understanding of the available Microsoft technologies
- The MEC provides an ideal framework for getting to know Microsoft tools and technologies in the area of business productivity completely without sales pressure, lengthy demonstrations or superfluous presentations.
- Through practice-oriented learning and dynamic dialogue with SoftwareONE's Technical Specialists, you will discover which Microsoft solutions contribute the most to the innovation and growth of your business.
- Every MEC participant will have his own PC so the workshop moderator can guide the group through the Microsoft business programs. Your technical team is not needed. This opportunity is geared exclusively towards decision makers.

